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# Graham & Graham

## THE SOLUTION GROUP

CERTIFIED PUBLIC ACCOUNTANTS, BUSINESS ADVISORS AND  
MANAGEMENT CONSULTANTS



### Vermont born

Our Founder(s), Jeff Graham and B. Paige Graham were born in Vermont during the 1950's. Many conversations have started with people we have met and continue to associate with over our southern Vermont roots. In 2009 we lost Paige to a long struggle with cancer.

### Sports education

The Founders grew up on a field, court, diamond or rink along with our siblings, neighbors, and teammates. In our later years this grew to include high school and college friends, accomplished athletes and important coach relationships. Many of our important life experiences come from the lessons learned here. Team work, hard work, planning, execution and fair play were learned and used then and now. Business, we believe, is much like a sport in this regard: learn from an excellent educational environment, practice until you really know your role and responsibilities, play within the rules established, win some and lose some and learn from each along the way.

Some of our peers in other regions of Vermont fondly (or otherwise) recall our Founder's as competitors, peers and dedicated athletes with a fair degree of achievement in each of the sports we participated in. This is a very important reminder of how important networking is to our business model.

### Business start up

During the early 1980's the Founders entered the field of public accounting to further already - in -progress professional accounting careers. Along the way, client requests became available to engage in what we now enjoy as a wide variety of disciplines related to the broad spectrum of accounting.

### Team building

As the years progressed, other talented, experienced CPA and accounting professionals joined the firm to enhance our overall capabilities. A few have

pursued other professional challenges. Today we employ more than a dozen highly experienced and dedicated professionals, in two states, with even greater challenges in other eastern states where the firm has been granted CPA firm practice privileges.

### Client requests and a unique CPA firm model

Over four decades the firm has grown from client based requests for traditional then unique or difficult professional engagements. Today, the firm provides services in a few dozen professional service areas in several states. In fact, one of our siblings coined our firm as "The Solution Group" many decades ago because of the unique business opportunities granted to us from client requests and other opportunities seized.

### Professional recognition

One of the most important, to us, achievements is to be regarded by our peers for outstanding technical accomplishment and professional competence. We are incredibly proud to post on each office wall our most recent Peer Review results showing our continuing evidence of professional excellence. Eight times our CPA firm has received the highest Peer Review results. These results span a period of over twenty years. Few other firms have produced these excellent results.

### Regional services

Over the decades our growth and requests came from many venues and regions. We enjoy many peer requested professional service engagements. Simply stated, we provide many professional service engagements that are not offered by our peers. We provide each peer firm with a promise. That promise is simply that we will complete the engagement and return the client to them with no future contact. This approach and pledge allowed our CPA firm to significantly grow the practice and to migrate to new regions as other newly developed and important client relationships developed.

### Civic involvement history

Many of our professional and support staff, starting in grade school and continuing through today, participate in civic projects too many to fully list. However, these at a minimum, include Rotary Clubs, Chambers of Commerce, religious organizations, youth and adult sports programs, health and wellness activities, school programs, economic development activities, the arts and other recreational activities.

If our CPA firm model and characteristics mirror yours or you wish to find out more about some of the services we provide including Business Valuations, Business Start-up & Expansion, Audits, Mergers & Acquisitions & Divestitures, Forensic & Fraud Accounting, Condominium Services, Tax Preparation, or Litigation Support, you may reach us at:

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